



**ESI**  
**Executive Security International, Ltd.**  
**743 Horizon Court, Suite 200A**  
**Grand Junction, Colorado 81506**

**Vol. 41 Effective January 1, 2021**  
**Revised January 1, 2021**

**Approved and Regulated by the Colorado Department of Higher  
Education, Private Occupational School Board**

**ESI is approved by the Colorado Office of Veterans Education  
and Training (COVET) for Veterans Education and Training  
Benefits**

**\*\* Military Veterans will receive the earliest Priority Date  
based on their official registration date and class availability.**

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## **Mission Statement**

Executive Security International, Ltd. exists to raise the standard in Executive Protection, PSD Protective Operations, Corporate Security Management, and Tactical Medicine through intelligence-based training.

## **History**

In 1980, after a decade as a director of the Aspen Academy of Martial Arts and protection work for celebrities, Bob Duggan created training programs under the aegis of Executive Security International, Ltd (ESI). In 1981, ESI was founded as a closely held Colorado Corporation, and the School was approved and regulated by the Colorado Department of Higher Education under the Private Occupational Education Act to offer a 600-hour combined Distance Education and Resident Training Program. In 2012, ESI's home delivery Distance Education courses were taken ON-LINE.

In 1989, ESI received approval for its Intelligence and Investigation Program, which was further expanded in 1996 to become the highly regarded Protective Intelligence Program. In 2005, ESI introduced a series of 28-Day Residency Programs that included Executive Protection and PSD Protective Operations. The 28-Day Tactical 1st Responder Medical and the Corporate Crisis Management Programs followed soon afterward. The Residencies cover the theory and practical training components in a full-time format where students complete all of the training in the classroom or practical field training. In 2011, ESI's four-week Tactical 1st Responder Medical Program was approved.

In 2012, Bob Duggan created a new educational platform, The International Security Institute (ISI), for a broad curriculum in the many facets of corporate security and threat management. The International Security Institute is a wholly-owned sub-division of ESI.

The industry knows who we are, and they will want to know who you are when they see ESI on your resume. Conducting training since 1980, ESI is intelligence-based Executive Protection and Corporate Security Training Academy that offers 2000 hours of peer-reviewed curriculum from which the student can choose to suit their career goals.

ESI combines its core training in intelligence and protection into an integrated curriculum. The Residency formats require full-time attendance of training in Colorado, while a student in the Online Program may enroll at any time in nine independent

study courses completed ONLINE, plus 15-Days of Resident Training in Colorado. This Program is approved certifications and ESI Credentials.

ESI TRAINS TO A STANDARD! Whether it's corporate America, dignitary protection, the celebrity industry, threat assessment, or security, the people that do the hiring know this, and they know our graduates are prepared to hit the ground running, putting you at the top of the call back list. Our teaching standards are what distinguish ESI from any other security training organization—training to a standard means that students receive an ESI Credential based on performance, not for presence in a classroom. All aspects of training at ESI are evaluated by passing team and individual testing in hard and soft skills. Regardless of background, the student is expected to demonstrate comprehension and competence in the skill sets taught in practical exercises and ESI's signature teaching philosophy.

We hold ourselves to the highest of standards so that you can carry your Credential with pride, knowing it represents the over 35 years of training as recognized by the Colorado Department of Education. All ESI Certificate programs are approved and regulated by the Colorado Department of Higher Education, Division of Private Occupational School Board. ESI offers Credentials in the following specialties: Certified Protection Specialist

CPS™, Certified PSD Protection Specialist, CPSDS, Certified Corporate Security Management Specialist, CCSMS, and Certified Security Specialist, C.S.S.

Students enroll in ESI's programs from all over the world, and with the exception of the US Secret Service or State Department, no other training organization teaches protection specialists to such a high standard.

**The officers of the School are Bob Duggan,  
President; Fonda Delcamp, Vice President/Secretary.**

**Board Members:**

Meb West

Brandon Decamp

Barry Wilson

Des Duggan

Rodrigo Munoz

Tim Gillis

Elijah Shaw

Chuck Mauldin

**Faculty:**

Bob Duggan, Executive Protection, Behavioral Intelligence

Barry Wilson, Executive Protection, Corporate Security Management, Symbolic  
Language

Meb West, Corporate Security Management, Corporate Security and Protective  
Services

Levi Hagemann, Corporate Security Management, Technical Surveillance

Countermeasures Greg Nelson, Corporate Security Management, Executive Protection

Chris Story, Executive Protection, Corporate Security Management

Jenny West, Executive Protection

T. Haller, Executive Protection, Protection/Evasive Driving

Elijah Shaw, Executive Protection, Celebrity Protection

Chuck Mauldin, Executive Protection

Christian Reece, Executive Protection, PSD Protective Operations

Nate Romero, Executive Protection

Lee Lamer, Executive Protection

Larry Lamer, Executive Protection

Keith Buckner, Executive Protection, PSD Protective Operations

Keith Buckner, Designated Defensive Marksmanship

Tony Pagni, Executive Protection, PSD Protective Operations

Chris Story, Covert Protection

## **Programs/Courses Offered**

### Diploma/Certificate Programs:

Executive Protection, 250 Hours

Occupational Objective: The graduate should be able to acquire an entry-level position in Executive Protection

PSD Protective Operations, 300 Hours

Occupational Objective: The graduate should be able to acquire an entry-level position in PSD Protective Operations

Corporate Security & Threat Management, 260 Hours

Occupational Objective: The graduate should be able to acquire an entry-level position in Corporate Security Management

Designated Defensive Marksmanship, 189 Hours

Occupational Objective: The graduate should be able to acquire an entry-level position as a Designated Defensive Marksman

Executive Protection Distance Education option, 450 Hours

Occupational Objective: The graduate should be able to acquire an entry-level position in Executive Protection

Security Specialist, 580 hours

Occupational Objective: The graduate should be able to acquire an entry-level position in Executive Protection and or Corporate Security Management

## **Short/Stand Alone Courses**

Protective/ Evasive Driving, 30 hours

Objective: Education for Security professionals to hone their evasive driving skills

Covert Protection, 49 hours

Objective: Education for Security professionals to learn how to conduct a protection detail in a covert methodology

Celebrity Protection/Behavioral Intelligence, 50 hours

Objective: Education for Security professionals to learn how to conduct a protection detail with a concentration in celebrity protection as well as the ability to use behavioral intelligence in a crowd

Surveillance/Surveillance Detection, 42 Hours

Objective: Education for Security professionals in the art of Surveillance and Surveillance Detection

Elite Behavioral Analysis, 32 Hours

Objective: Education for Security professionals in the art of detecting behavioral cues and tells in order to assist in thwarting an attack.

Law Enforcement & First Response, 18 Hours

Objective: Education for Security professionals in Hemorrhage Control, Application of tourniquet, Airway control, Indicators of shock, and practical scenarios.

Tactical Combat Casualty Care, 26 Hours

Objective: Education for Security professionals in Care under fire, Tactical Field Care, Tactical evacuation care, and practical scenarios.

## Program/Course Cost

	<u>Tuition</u>	<u>Registration</u>	<u>Total Tuition/Fees+</u>	<u>Books/Supplies +</u>	<u>Equipment</u>
Executive Protection:	\$8900	\$0	\$8900	N/A	N/A
Corporate Security & Threat Management	\$5600	\$0	\$5600	N/A	N/A
PSD Protective Operations	\$7400	\$0	\$7400	N/A	N/A
Designated Defensive Marksmanship	\$10,800	\$0	\$10,800	N/A	N/A
Security Specialist	\$14,500	\$0	\$14,5000	N/A	N/A
Executive Protection (Distance Education Option)	\$5400	\$0	\$5400	N/A	N/A



### **Short/Stand Alone Course Cost**

Protective/Evasive Driving	\$3500	\$0	\$3500	N/A	N/A
Celebrity Protection/ Behavioral Intelligence	\$1250	\$0	\$1250	N/A	N/A
Covert Protection	\$2500	\$0	\$2500	N/A	N/A
Surveillance/Surveillance Detection	\$2500	\$0	\$2500	N/A	N/A
Law Enforcement & First Response	\$1200	\$0	\$1200	N/A	N/A
Tactical Combat Casualty Care	\$1800	\$0	\$1800	N/A	N/A

### **2021 Training Dates**

**Executive Protection: MARCH 21 thru APRIL 17, 2021**

**Executive Protection AUGUST 1 thru 28, 2021**

**Executive Protection OCTOBER 10 thru NOVEMBER 6, 2021**

**Corporate Security Management MAY 2 thru 22, 2021**

**Corporate Security Management SEPTEMBER 12 thru OCTOBER 2, 2021**

**PSD Protective Operations MAY 2 THRU 22, 2021**

**PSD Protective Operations SEPTEMBER 12 thru OCTOBER 2, 2021**

**Designated Defensive Marksmanship OCTOBER 10 thru 30, 2021**

**Covert Protection APRIL 19 thru 23, 2021**

**Covert Protection AUGUST 30 thru SEPTEMBER 3, 2021**

**Covert Protection NOVEMBER 8 thru 12, 2021**

**Surveillance/Surveillance Detection MARCH 15 thru 19,2021**

**Surveillance/Surveillance Detection JULY 26 thru 30,2021**

**Surveillance/Surveillance Detection OCTOBER 4 thru 8,2021**

**Law Enforcement & First Response APRIL 26 thru 27, 2021**

**Tactical Combat Casualty Care APRIL 28 thru 30,2021**

**Law Enforcement & First Response SEPTEMBER 6 thru 7, 2021**

**Tactical Combat Casualty Care SEPTEMBER 8 thru 10,2021**

**Celebrity Protection/Behavioral Intelligence MAY 23 thru 25, 2021**

**Celebrity Protection/Behavioral Intelligence NOVEMBER 14 thru 16, 2021**

## **ACADEMIC STANDARDS ESI CERTIFICATES AND CREDENTIALS**

ESI offers a number of Certificate and Credential Programs. The student may select either a full-time resident classroom instruction format or the combined On-line Education/15 Day Resident Training version, which permits the student to enter into an independent study of correspondent courses that are completed online and then attend

15- Day Resident Training in Executive Protection. The Residency Program is a classroom-practical training that is made up of four Modules: 28-Day Executive Protection, 28-Day PSD Protective Operations, 28-Day Corporate Security Management, 21-Day Designated Defensive Marksmanship. The Modules can be taken sequentially or separately.

ESI offers to graduates of all State of Colorado Department of Private Occupational Schools approved programs a Certificate of Completion for completing either format of the Residency Modules or one of the combined On-line Education/ Resident Training programs. The ESI Identification Credential is not required by the State of Colorado Department of Private Occupational Schools but is well known and respected in the security industry as the standard for academic and practical training in high risk, executive protection, protective intelligence, and Corporate Security.

ESI's Combined Online Education/Resident Training Certificate and Credential Programs: Executive Protection Program and Security Specialist Program -- offer flexible formats. Each requires a core of five specialized Online Education courses, and, depending on the Program, four to thirteen elective Online Education courses, as well as a Resident Training component. Thus, the student has the opportunity to customize his or her training according to their needs.

### **CERTIFICATES OF COMPLETION**

A Certificate of Completion is awarded for all Certificates programs as well as Continuing Education courses for fulfilling the requirement of each program or course. The Certificate has no Grade Point Average requirement.

## **THE ESI CREDENTIAL**

### **CERTIFIED EXECUTIVE PROTECTION & SECURITY SPECIALIST PROGRAMS**

ESI awards an ESI Identification Credential for completion of any Core Program, whether Online Ed/Resident Training or full-time Residency, with a Grade Point Average of 80% or above. Completion of the Residency Program with less than 80% will be awarded a Certificate of Completion. Completion of lessons with a 90% GPA will be awarded "With Honors" designation on the Credential.

### **CERTIFIED SECURITY SPECIALIST, CSS**

CSS Identification Credential has two formats:

The CSS is awarded for completing 18 Online Education Courses containing 108 lessons and 15 Days of Resident Training in Executive Protection with an accumulative Grade Point Average of 80%. Completion of the Program with less than 80% will be awarded a Certificate of Completion. A GPA of 90% is awarded a CSS Credential with Honors. Alternatively, the CSS Credential can be attained by completing classroom and practical exercises in two 28-Day Residencies with a GPA of 80% or above. A GPA of 90% is awarded a CSS Credential with Honors. The two Residency Core Programs are Executive Protection and Corporate Security Management.

### **CERTIFIED PROTECTION SPECIALIST, CPS™**

CPS™ Identification Credential is attained by completion of 600 Clock Hours of lessons consisting of nine Online Education courses containing 54 Lessons, and 15 Days in Resident Training or 28-Days of classroom and practical exercises in the Executive Protection Residency Program with a combined Grade Point Average of 80% or above. Completion of the Program with less than 80% will be awarded a Certificate of Completion. While there is no time limit placed upon completion of lessons in the Online Ed curriculum, after nine months, no refunds will be due. There is no extra cost associated with completing the Credential Program.

### **CORPORATE SECURITY MANAGEMENT, CCMS**

CCMS Identification Credential is attained by completion of the 28-Day of classroom and practical exercises in the Corporate Crisis Management Program with a total Grade Point Average of 80% or above. Completion of the Program with less than 80% will be

awarded a Certificate of Completion. The Corporate Crisis Management Program is only offered in Residency format. There is no extra cost associated with completing the Credential Program.

**CERTIFIED PSD PROTECTIVE OPERATIONS SPECIALIST, CPSOS**  
CPSOS Identification Credential is attained by completion of 28-Days of classroom and practical exercises in the PSD Protective Operations Residency Program with a combined Grade Point Average of 80% or above. Completion of the Program with less than 80% will be awarded a Certificate of Completion. There is no extra cost associated with completing the Credential Program.

**CERTIFIED DESIGNATED DEFENSIVE MARKSMANSHIP SPECIALIST, CDDMS**  
CDDMS Identification Credential is attained by completion of 21-Days of classroom and practical exercises in the Designated Defensive Marksmanship Program with a combined Grade Point Average of 80% or above. Completion of the Program with less than 80% will be awarded a Certificate of Completion. There is no extra cost associated with completing the Credential Program.

## **ADMINISTRATIVE PROCEDURES**

### **ENTRANCE REQUIREMENTS**

The School does not discriminate based on race, sex, religion, ethnic origin, or disability.

Prospective students must have a high school diploma or equivalency diploma to be accepted for enrollment.

### **ENROLLMENT**

Prospective students may enroll anytime. Late enrollments will be accepted only one day into the course, depending on the length of the course.

### **POSTPONEMENT OF START DATE**

Postponement of a starting date, whether at the request of the School or the student, requires a written agreement signed by the student and the School. The agreement must set forth:

- a. Whether the postponement is for the convenience of the School or the student, and;
- b. A deadline for the new start date, beyond which the start date will not be postponed.

If the course is not commenced, or the student fails to attend by the new start date set forth in the agreement, the student will be entitled to an appropriate refund of prepaid Tuition and fees within 30 days of the deadline of the new start date set forth in the agreement, determined in accordance with the School's refund policy and all applicable laws and rules concerning the Private Occupational Education Act of 1981.

## **STANDARDS OF ACADEMIC PROGRESS**

### **GRADE POINT AVERAGE**

GPA in Residency Program is derived by accumulative scores of open book lesson tests, special written team and individual assignments, and practical skills testing from each course and averaged for a grade in the Module. The GPA of the three Modules is averaged to attain the Certified Security Specialist Credential.

The GPA for the combined Online Ed/Resident Training is derived by combining Online Education (value 40%) and Resident Training (value 60%). If a student scores under 80% in any resident Training class, a re-examination can be scheduled for a later date. Instructors will grade students on performance and adherence to ESI standards of safety and conduct. Each

student is given an evaluation of his test scores at the completion of the Program. In return, students are asked to evaluate instructors and classes.

### **GRADING SYSTEM**

All Residency Program courses are graded by open book lesson/test method for each course within a Module of the Program. Special written Team and Individual assignments are required in some courses. The Certificate of Completion students needs only pass the course within a Module with a Pass or Fail Grade with failure calculated at 70% or less. Each course undertaken within each Module will be included in the computing of the GPA. A GPA minimum of 71% will be required at the end of each Module to enter the second and third Modules. If the student scores 70% or less in any course, a re-examination can be scheduled for a later date. If the student drops below 60% in the first half of the Program, he or she will be terminated from the training. If the student achieves a cumulative GPA of 80% or better in each Module, the student is awarded an ESI Credential, and a GPA of 90% is awarded an ESI Credential "With Honors."

Online testing. The student will complete the online test and will receive a grade on the test immediately upon submission for grading. Certificate of Completion students need only pass the single lesson contained in each course with a Passing Grade. The ESI Certificate of Completion is awarded after completion of both On-line Education and Resident Training. Every student will be required to maintain a minimum composite Online Education grade score of 60% to qualify for a Pass Grade. If the student scores under 70% in any course, a re-examination can be scheduled for a later date. If the student drops below 60% in the first half of the Program, he or she will be terminated from the training.

The Identification Credential contains 54 Lessons in the Program, and several courses require special assignments to be completed as part of the testing score. For students who pursue the Extra Credit, an ESI transcript of Grade Point Average is mailed to the student upon completion of all lessons, tests, and special assignments.

During Resident Training, instructors administer either a written or practical test at the end of shooting, medical, protective detail operations, and stalking problem classes. Each student who scores a composite 80% or better in the practical examinations and who satisfactorily completes Residency Program or the Online Education /Resident Training will be given an ESI Identification Credential as a qualified PSD PROTECTIVE OPERATIONS SPECIALIST, SECURITY SPECIALIST, PROTECTION SPECIALIST, or CORPORATE CRISIS MANAGEMENT SPECIALIST.

## **GRADING**

Certificate of Completion students is graded in On-line Education courses with open book Pass or Fail Grade. Resident Training contains a number of Skill Based Tests.

Students who pursue the Identification Credential are graded by calculating the Grade Point Average of both 54 and 108 Lessons of Online Education and Resident Training. The Grade for each course is found by counting the average of the lesson examination grades. Letter grades are converted to percentage points for the purpose of computing the Grade Point Average for each semester.

Grades are as follows:

Numerical Grade	Letter Grade	Quality Rating	Point Equivalent
90-100	A	Excellent	4.0
80-89	B	Good	3.0
70-79	C	Average	2.0
60-69	D	Passing	1.0
Below 60	F	Failure	0

Students who officially withdraw from a course are given a grade of I (Incomplete).

### **STUDENT HONORS**

Students who have maintained a Cumulative Grade Point Average of 3.5 (90%) or better and completed all other requirements for graduation will receive their Credential with honors.

### **CREDIT FOR PREVIOUS TRAINING**

The School may request that the applicant to take a proficiency test in a course the student desires to be given credit, and the minimum passing score is 77% or better. A lower score will mean that the student will not receive academic credit for the course. Granting of credit for academic or work experience does not impact the stated Refund Policy.

ESI is approved by the Colorado Office of Veterans Education and Training  
(COVET) for Veterans Education and Training Benefits.

### **SPECIAL CREDIT FOR MILITARY VETERANS:**

Credit for Previous Education and Training Acceptance Policy. Executive Security International, Ltd. (ESI) will evaluate previous education and training, and when applicable, credit will be given.

### **CONTINUING EDUCATION**

ESI's Online Education courses are approved and regulated by the State of Colorado Division of Private Occupational Schools Board.



## **VA AND POST 9/11 BENEFITS**

**Executive Security International, Ltd. is approved by the Colorado Office of Veterans Education and Training (COVET) for Veterans Education and Training Benefits**

**In compliance with Title 38, USC 3679(e), The Colmery Act, Section 103**

***Inclusion of Fry Scholarship recipients and Purple Heart Recipients in Yellow Ribbon GI Education Enhancement Program.***

### **RECORDS AND TRANSFER OF CREDIT**

Permanent records of grades and scores are maintained on school premises, and copies are available for a nominal fee. Credit given by other post-secondary institutions for training completed at Executive Security International is at the discretion of each institution, which has the privilege of extending or withholding transfer credit based on their educational standards and curriculum.

The School does not guarantee the transferability of its credits to any other institution unless there is a written agreement with another institution.

### **ONLINE EDUCATION-RESIDENT TRAINING**

The nine Online Education Courses in the Executive Protection Program must be completed in nine months, or eighteen months for the Security Specialist Program, after which time the student will not be entitled to a refund. All Residency Programs are conducted entirely in classroom settings at ESI's training facility in a 28/15-Day format. Whether the student completes a Core Program in combined Online Ed-Resident Training or full-time Residency, the Certificates and Credentials are equivalent. Further, the applicant understands that Tuition does not cover additional required books, food, lodging, or gun rental during Resident Training or transportation to the training sites. In Residency classroom instruction requires attendance of 96% or 26 days of the 28-Day Executive Protection, PSD Protective Operations, and Corporate Crisis Management.

Non-completion of Online Education courses for thirty days without official Withdrawal will determine the point at which the student ceases to make satisfactory progress and will be placed on academic probation for twelve months. If no further progress is made, the student will be terminated from the Program. A terminated or canceled student is eligible for Tuition Refund stated below or re-enrollment with full credit for Tuition paid and academic grade.

### **GENERAL INFORMATION**

All information regarding Admissions, Withdrawal, Termination, and Refund Policy is identical with ESI's Certificate Programs.

### **ACCREDITATION AND AUTHORIZATION**

Executive Security International, Ltd. (ESI) is a state-approved academy for approved Certificate

Programs of combined Resident Training and Distance Education by correspondence as well as full time Residency study. ESI is approved and regulated by the Colorado Department of Higher Education, Private Occupational School Board.

### **RE-ENROLLMENT**

Students who cancel or terminate a Certificate Program may re-enroll with full credit for Tuition paid towards their chosen Program and for academic courses completed for a period of five years. After six years, ESI is not obligated to preserve records and may not be able to validate claims of Tuition paid and lessons completed. In such cases, the administration will make a goodfaith effort to reconstitute records but cannot guarantee success.

## **STANDARDS OF CONDUCT**

ESI reserves the right to terminate a student's enrollment in On-line Education Program for any of the following reasons:

1. Falsifying information.
2. Cheating.
3. Failing the final examination.
4. Failure to maintain minimum academic progress.
5. Failure to complete the Program.

## **RESIDENCY PROGRAM**

### **SUSPENSION, TERMINATION, AND INCOMPLETE GRADES**

The Residency Program requires attendance of every day of classroom instruction. A student is suspended from the Program after three days of absence from classroom instruction during any Module. The student may officially Withdraw from a Module course with a grade of Incomplete for twelve months before the Incomplete is converted into Zero Credit for the course. Zero (0) Grade will be averaged with completed courses in order to calculate GPA for a Module.

## **STUDENT PEER REVIEW CODE OF CONDUCT**

The Peer Review Code of Conduct was developed by students and administration. In 2011, this committee resolved that the award of a Certificate of Completion and the ESI Credential is conditional based completion of the program and tests performance, as well as observation of the following Code of Conduct:

1. Computers are required tools at ESI, and their use in class is for the purpose of class-related research and following lecture notes. Personal use of Facebook and other unrelated Internet browsing is grounds for dismissal from the class.
2. Personal Texting during class is prohibited. Time for Texting is provided during breaks.
3. Daily attendance in all sessions is required. Failure to have a legitimate excuse can result in disciplinary action, including termination from the Program.
4. Repeated tardiness to class is subject to disciplinary action.
5. All students are required to participate fully in Team activity.
6. With the approval of the Administration, Teams have the authority to fire or dismiss a delinquent member from their team. This action could deny the student eligibility of the ESICredential.
7. Cheating, copying, or plagiarizing another Teammate's work can result in a drastic reduction of Grade for both parties.
8. Being disrespectful towards staff or students constitutes grounds for expulsion.
9. Disruptive behavior is prohibited and grounds for disciplinary action, including expulsion.
10. ESI has a "Dress Code," and students are expected to wear the uniform as directed.
11. Students are required to follow directives given by staff and instructors.
12. Any behavior that embarrasses ESI constitutes grounds for expulsion from the School.

13. Carrying a concealed firearm is strictly prohibited and grounds for termination.
14. All weapons must be checked into the School for safe storage.
15. Students are expected to maintain room cleanliness.
16. Falsification of information can result in termination from the School.
17. Students are required to abide by ESI's policy with regard to alcohol and drug abuse. Violation of school policy is grounds for termination.
18. Smoking is permitted outside conference rooms on breaks only.
19. Students are responsible for Hotel expenses and damages. Certificates and Credentials can be withheld until these expenses are paid.
20. Students are responsible for loss or damage to equipment and vehicles.
21. Drivers of ESI vehicles are responsible for traffic or parking tickets.

### **PLACEMENT**

Executive Security International, Ltd. does not guarantee placement

### **ENROLLMENT PROCEDURES**

- Fill out ESI ENROLLMENT FORM.
- Submit a copy of your high school diploma or equivalence (GED).
- Students under the age of 18 will be required to have release forms signed by a parent or guardian. Students must be 18 years of age to attend Resident Training.
- Prior to the attendance of Resident Training for Executive Protection or PSD Protective SecurityDetail, the applicant must submit a letter from his or her local police agency indicating a no felonyconviction record or the applicant submit a copy of a current Conceal Carry Permit, Private Detective License from the state of residence, or current Military Identification Card.
- An appropriate deposit fee should accompany the enrollment application

## **TUITION**

The Tuition is set forth in the Enrollment Form. ESI may alter the price of its programs at its discretion. The online/Resident Training Certificate program is divided into two phases; the student is encouraged to complete the academic phase before the next phase is begun. Due to class scheduling, this may not be possible. The School will allow students to attend Resident Training and complete Online Education afterward.

The student may cancel his/her enrollment at any point within the Program, within any phase of the training, by notifying in writing the ESI National Office in Grand Junction, Colorado of their decision to cancel.

ESI offers two types of financing: Private Financing by SALLIE MAE, a company that is Federally supported and deals directly with the student. ESI acts only as a referral source. ESI also offers a no-interest financing arrangement for payment of On-line Education courses as a last resort. However, this form of financing requires that courses are shipped to the students at the rate of payments. If the student desires to move at an accelerated pace by receiving all nine courses at once, the student must either seek private financing or pay cash in full.

## **TRAINING LOCATION AND REQUIRED EQUIPMENT**

Training is conducted at 718 Horizon Dr. Grand Junction, Co. A laptop computer is required for all courses. Firearms are required for the Executive Protection, PSD, and Designated Defensive Marksmanship course. If the student does not have their own firearm, one can be rented from the School at an additional cost. Shooting portions of the Program will be conducted at the William Jarvis Shooting Range 3287 Reeder Mesa Rd. Whitewater, Co 81527.

## **STUDENT COMPLAINTS AND PROCEDURES**

Complaints can be filed online at [www.highered.colorado.gov/dpos](http://www.highered.colorado.gov/dpos) with the Division of Private Occupational Schools. There is a two (2) year time limitation on the Division taking action on a student's complaint. Division of Private Occupational Schools, 303-862-3001

**REFUND POLICY FOR VETERANS ENROLLED IN  
RESIDENCY COURSES**

For Veterans who are eligible to pay for the Tuition from VA Educational Benefit plans are protected by this Refund Agreement until the student has completed 100% of the training program.

A \$500 non-refundable surety deposit is required upon enrollment into one of the residency programs. The fee will be returned to the Veteran when the School receives payment from the VA. If the Veteran decides not to attend, the non-refundable surety deposit will be retained by the School. This deposit can be used toward a future class for the time period of 3 years, after which time a new deposit will be required.

In the case of students after commencement of classes, the School will retain a percentage of Tuition and fees, which is based on the percentage of contact hours attended, as described in the table below. The Refund is based on the first date of recorded attendance.

**REFUND TABLE FOR VETERAN STUDENTS**

Student entitled upon withdrawal/Termination

10% of Program Completed	90% Refunded
20% of Program Completed	80% Refunded
30% of Program Completed	70% Refunded
40% of Program Completed	60% Refunded
50% of Program Completed	50% Refunded
60% of Program Completed	40% Refunded
70% of Program Completed	30% Refunded
80% of Program Completed	20% Refunded
90% of Program Completed	10% Refunded
100% of Program Completed	0% Refunded

The student may cancel this contract at any time prior to the close of the third business day aftersigning the enrollment agreement.

The official date of termination for refund purposes is the last date of recorded attendance. All refunds will be made within 30 days from the date of termination.

The student will receive a full refund of Tuition and fees paid if the School discontinues a course or Program within a period of time a student could have reasonably completed it, except that this provision shall not apply in the event the School ceases operation.

Complaints, which cannot be resolved by direct negotiation between the student and the School, may be filed with the Division of Private Occupational Schools. The Division shall not consider any claim that is filed more than two years after the date the student discontinues his/her training at the School.

### **REFUND POLICY - FOR STUDENTS ENROLLED IN COMBINED ONLINE ED/RESIDENT TRAINING PROGRAM**

When the student attends Resident Training, ESI's Tuition Payment Policy is not to execute a charge to the student until he or she has completed 11 days of training. Whether the student pays by Credit Card or Cash, ESI will not charge the card or deposit currency until the student has completed 75% of the course. In the event that the student decides to cancel prior to completion, Refund Policy will apply according to the percentage of the course completed, but the Refund will be paid immediately.

For the mandatory resident portion of the course, the following applies as a minimum policy: After the student attends the first resident class session, if the student requests cancellation in writing or is terminated, the School shall be entitled to a tuition charge which shall not exceed the following:

- Up to and including completion of the first 10 percent of the resident training in terms of days, 10 percent of the Tuition, plus a cancellation charge of \$100.
- After completing more than 10 percent of the resident training and up to and including completion of 25 percent of the resident training in terms of days, 25 percent of the Tuition, plus a cancellation charge of \$100.
- After completing more than 25 percent of the resident training and up to and including completion of 50 percent of the resident training in terms of days, 50 percent of the Tuition, plus a cancellation charge of \$100.
- If a student should cancel after completion of 50% to 75% of the training in terms of days, the student will be responsible for 75% of the contract price for resident school tuition. Cancellation charges will not be levied on the student.

- If a student should cancel after completion of 75% or more of the training in terms of days, the student will be responsible for the total contract price and all other fees charged. No refund will be due after the completion of 75% of the course.

Refunds due will be paid within 30 days of termination. Termination from Program requires that the student notify the School in writing of his or her intention to discontinue the Program.

This Tuition Protection Agreement limits the student's obligation to only a fraction of the Tuition until the student has actually finished at least 75% of the training program. Food and Housing is a separate cost consideration. ESI reserves the right to make changes in the training program when necessary. However, these changes will never involve any added tuition cost to the student for the length of the contract. Postponement of a starting date for Resident Training, whether at the request of the School or the student, requires a written agreement signed by the student and the School. The agreement must set forth: a) Whether the postponement is for the convenience of the School or the student, and: b) a deadline for the new start date, beyond which the start date will not be postponed. If the course is not commenced, or the student fails to attend by the new start date set forth in the agreement, the student will be entitled to an appropriate refund of prepaid Tuition and fees within 30 days of the deadline of the new start date set forth in the agreement, determined in accordance with the School's refund policy and all applicable laws and rules concerning the Private Occupational Act of 1981.

To protect the integrity of our Program, ESI reserves the right to discontinue a student's training if that student fails to maintain ESI's standards of conduct or achievement level. In such a case, refunds will be made according to the Tuition Protection Agreement.

#### REFUND POLICY - ONLINE EDUCATION SECTION

Enrollment may be canceled by an applicant student within five (5) calendar days after midnight of the day on which the enrollment agreement is signed. An applicant student requesting cancellation in whatever manner within this time must be given a refund of all money paid to the School or its representatives.

From five (5) calendar days after midnight of the day on which the enrollment agreement is signed and until the time the student request cancellation up to 30 days from the date of a course assignment, the student shall be given a refund of all monies paid to ESI, less a registration fee of \$100.

If the student is not accepted by the School, a full refund will be paid. If ESI fails to provide the educational service subscribed to by the student, a full refund will be paid within 30 days of



termination of the course discontinuation. Credit for previous training or work experience will not alter the refund policy. Refund policy will apply to academic equivalency credit, which will depend upon the percentage of courses received and paid for by the student.

After the student is enrolled and until he or she has received 75% of the Online Education Program, the School will follow a refund policy based upon the percentage of courses received by the student. The student has 30 days from the date the course is assigned to reject the course in writing and thereby cancel from the Program. The student has 30 days to complete each course that consists of one lesson for Certificate Programs. After nine months, no refunds are due. If the student requests cancellation, the School will be entitled to a charge which shall not exceed the following:

- Up to and including receipt of the first 10 percent of the Program, 10 percent of the Tuition, plus a cancellation charge of \$100.
- After receipt of more than 10 percent of the Program and up to and including receipt of 25 percent of the Program, 25 percent of the Tuition, plus a cancellation charge of \$100.
- After receipt of more than 25 percent of the Program and up to and including receipt of 50 percent of the Program, 50 percent of the Tuition, plus a cancellation charge of \$100.
- After receipt of more than 50 percent of the Program and up to and including receipt of 75 percent of the Program, 75 percent of the Tuition. No cancellation charge will be levied on the student after he or she has received 75% of the course.
- A student who has received 75 percent of his Program and shall not be entitled to any refund and shall be obligated for the full price of the Online Education portion of the Program.

This Tuition Protection Agreement limits your obligation to only a fraction of the Tuition until you have actually received at least 75% of the Program.

ESI reserves the right to make changes in the training program when necessary. However, these changes will never involve any added tuition cost to the student for the length of the contract. The student's contract price is guaranteed for one year from the date of your signature on the Enrollment Agreement.

To protect the integrity of our Program, ESI reserves the right to discontinue the student's training if the student fails to maintain ESI's standards of conduct or achievement. In such a case, refunds will be made according to the Tuition Protection Agreement.

Complaints can be filed online at [www.highered.colorado.gov/dpos](http://www.highered.colorado.gov/dpos) with the Division of Private Occupational Schools. There is a two (2) year time limitation on the Division taking action on a student's complaint. Division of Private Occupational Schools, 303-862-3001

Classes will take place at the Travelodge conference room located at 718 Horizon Dr. Grand Junction, CO 81506. Required equipment for the programs will be:

School:

Projector

Laptop computer

Internet access

All presentations will be presented in PowerPoint, and the students will be given access to the presentations via Dropbox.

Student:

Laptop computer with internet access

## **COURSE DESCRIPTIONS**

### **EXECUTIVE PROTECTION PROGRAM**

#### **Counter Surveillance and Surveillance Detection**

**Chris Story**

**It is axiomatic in the protection profession that planned assaults require surveillance of the target. Learning Surveillance Detection is an essential ingredient to any effective protection service. This course devotes 10 days interspersed throughout the four-week close protection program to developing this essential protective skill. Students learn to operate as a team in order to detect surveillance while minimizing one's exposure.**

#### **Low Signature Protective Operations**

**Chris Story**

**This course is taught directly from the perspective that arms-length protection is not necessarily the best protection available. High Profile celebrities often want the sense of a security Shield that a visible protection agent can provide. His or her comfort zone is greater when there is someone capable of warding off unwanted attention. In corporate environments, the presence of Protectors is usually**

**invisible. CEOs often don't want the intrusion into their personal space, but their Board of Directors mandates protective services.**

**The approach taken by our Low Signature Protective Operations is that Zero Presence is often more effective security than Arms-Length. The skills-sets are different, and the teaching philosophy focuses on the source of the threat rather than the Principal.**

**Field drills include practical team maneuvers and assignments that emphasize the role of Proactive, Predictive, and Behavioral Intelligence as the basis for protecting the Principal. Focused on Low-Profile Clients, this course will prepare students to develop and implement exhaustive protection plans in a Corporate Environment.**

**Topics Covered:**

- **Zero Presence Follow-up and Limousine Procedures**
  - **Advance Preparations**
  - **Protective Hardware**
  - **Protective Intelligence**
    - **Communications**
  - **Organization of Team Details**
  - **Command Post Operations**

**Protective Intelligence Operations**

**Senior Instructors:**

**Meb West  
Jenny West  
Chris Story  
Chuck Mauldin**

**The Protective Intelligence Operations portion of the Program is a unique teaching platform designed to present the student with an immersive, stress-induced, Team Building Mission with different "Plug-Ins" that we introduce to the Program in order to give it thematic coherence and a connection to the client. The client might equally be a corporate CEO, family member, or celebrity.**

**The student is given a client itinerary and expected to determine a route destination, reasons for selection, and describe vulnerabilities. The Protective Detail is required to organize client itineraries and carry them out as a team. The teams are assigned to do advances for hotels, restaurants, and the airport, produce a plan, give a presentation before ESI instructors, and then carry it out. These assignments are done in large and small protective details, on foot or in mobile convoys in an urban environment.**

**In the end, the individual student and the team must produce a Threat Assessment, a Management Plan and complete an FTX in the field. According to ESI's tradition of "Teaching to a Standard," there are consequences for failure.**

### **Topics Covered**

- **Psychological Disorders**
  - **Undesirable Contact**
- **Red Flags and Dangerous Human Behavior**
  - **Intention to Make Contact**
  - **Intervention Strategies**
  - **Protective Operations**
  - **Attacks On Principal**
- **- FTX Writing Threat Assessments**
- **Writing Management Plans**

### **High Profile Protection and Protective Intelligence**

**Tom Taylor, Associate  
Gavin de Becker & Associates**

**This course focuses on equipping students with the distinctive skill set required for protecting high-profile clients in both public and private settings. These clients include Political Candidates, Public Figures, Celebrities, Dignitaries, and many more. Students will develop the skills for organizing convoy transport, limiting or controlling public access, establishing command posts, and providing a level of protection unique to trained security professionals.**

**Proactive and Predictive Intelligence are core components of Protective Operations, so this course emphasizes the importance of analyzing potential as well as present threats. Students will cover Advances, Routing, Communications, and Team Operations. They will learn to follow the threat to its source and employ**

**analytical models to predict threats to the client. Finally, the course offers intervention strategies that range from Protective Measures, Mandatory and Voluntary Therapeutic Treatment, and Legal Restraint when necessary.**

**Estate Security  
Barry Wilson**

**The Estate Security course describes the depth of security issues that accompany the protection and maintenance of large trophy estates. The course will include a review of Patrols, Detection Systems, Response Forces and Liaisons with Law Enforcement Agencies, Intrusion Alerts and Delays, Staff Background Checks, Training and Integration into Security Plan, Legal Issues Governing Use of Force, Report Procedures, Fire Alarm Systems and Evacuation Plans, Inventory and Documentation of Property and Items of Value, Visitor Logs, Confidentiality Agreements, Client and Guest Protection and Accommodation.**

**Topics Covered**

- **Protection of the Property**
- **Protection of Client & Guest**
  - **Client Representation**
    - **Maintenance**
    - **Staff Training**
  - **Staff Background Checks**
- **Integration of Staff in Security**
- **Liaison with Law Enforcement**
  - **Reports**

**Celebrity Protection & International Travel  
(Included in both 28-Day and 15-Day Residencies)**

**Elijah Shaw, CEO,  
ICON GLOBAL  
Behavioral Intelligence and Clues to Dangerousness**

**Bob Duggan, President**

**Executive Security International, Ltd.**

**Behavioral Intelligence is a Predator Hunter program for close protection agents. The search for Clues to Dangerousness in the crowd relies on a different set of skills than those of an Arms-Length Agent. Beginning with how to assess Normalcy, the student can identify breaks in the Norm based on acute observation of Crowd Behavior and individuals acting within it. The skills emphasized here are those that identify the Precursors to Assault and the different strategies of Preemptive Intervention.**

**With a special emphasis on Human Behavior Profiling, this course will offer a comprehensive guide to anticipating dangerous people and situations and reacting in a proactive, intelligent manner.**

**The student will learn what it feels like to 'Hunt The Predator.**

#### **Topics Covered**

- **Grid Protective Operations**
- **Arms-Length Vs. Invisibility**
- **Assessing the Environment**
  - **Identifying Normalcy**
- **Recognizing Stalking Behavior**
  - **Body Language, Gestures and Facial Expressions**
- **Two Protective Personality Types - The Shield & The Undercover Agent**
  - **Protecting The Principal Vs. Hunting The Predator**
    - **Intervention Strategies**

**Bomb Search & Identification**

**Rich Roth, President**

**CTI Consulting**

**This course establishes a set of best practices for detection – not disposal – of explosive threats by presenting comprehensive data on bomb incidents targeting corporations and public figures. With a focus on best practices of Prevention, Search, and Evacuation, this course includes a thorough treatment of Methods of Search Techniques, Preparation for Threatening Calls, and Personality Profiling. Graduates will obtain a level of technical knowledge that allows them to offer intelligent advice to clients, establish concrete safety procedures, and respond quickly and appropriately during a bomb incident.**

### **Topics Covered**

- **Identification of Types of Explosives**
  - **Sources of Explosives**
  - **Tools of the Trade**
- **Commercial and Military Explosives**
- **Home Made and Incendiary Devices**
  - **Triggering Mechanisms**
- **Search Procedures: Search of Buildings**
- **Evacuation Plans and Threat Management**

### **First Responder, CPR Christian Reece, AED**

**A Tactical First Responder must be able to operate swiftly and precisely to save a life, even while under enemy fire. To graduate, students will be tested on their understanding and treatment of non-emergency wounds, burns, heat-related illnesses, and musculoskeletal discussions, and hands-on practical exercises. The course incorporates lectures, discussions, hands-on skill stations, and individual instructor feedback.**



# **Course Descriptions**

## **CORPORATE SECURITY/THREAT MANAGEMENT**

### **INTELLIGENCE-DRIVEN CORPORATE SECURITY & PROTECTIVE SERVICES**

**Meb West**

#### **Overview of Course**

**This course is designed to allow risk mitigation professionals to develop and lead an intelligence-driven security and risk management role within a corporation or multinational organization. The course of instruction will stress functional knowledge of the intelligence, risk management, and decision-making domains in a business application.**

#### **Risk Intelligence and The Intelligence Cycle**

**Students will learn the corporate applications of the intelligence cycle, standards of practice, and code of conduct appropriate to the modern enterprise. Students will learn how to use open sources of social media, methods and tools available, and what are the best practices for information management, report writing, and circulation to upper management in a timely and useful format.**

**As an intelligence-driven course, students will learn measurement principles and methods for risk management and protective operations. They will learn metrics and measurement challenges and how to identify risk priorities and communicate the results to management.**

#### **Crisis Management**

**This course will teach the state of practice of crisis management across corporate America and how critical information and crisis are managed and communicated within the organization. The student will learn how issues of management converge with executive protection.**

**In addition to critical executive services, the student will learn the terms of major event security planning, whether they are natural or human disasters; they will learn the key roles of operations planning and responsibilities. The course will cover managing critical organizational and external liaisons**

### **Intelligence and Corporate Protective Services**

**This course will cover program design for protective services and common management principles. Students will learn the PROTECTION MODEL for modern corporations as well as Adaptive vs. Protocol based protective operations.**

**This course covers executive protective services as a special category within corporate security. The student will learn how protective service practices have evolved in modern and multinational corporations in the information age. Students will learn how to manage information gathered on Groups or Persons of interest (GOI/POI).**

**Students will learn to distinguish between routine and extemporaneous activities and how to manage close protection in both environments. Incident Management is an integral component of protective services, whether human or natural.**

**TECHNICAL SURVEILLANCE COUNTERMEASURES (TSCM)FOR PROTECTION  
AGENTS**

**Levi Haggemann**

**Overview of Course**

**Information Security is a critical aspect of corporate operations, whether it is Voice, Data, or a mixture of both. Every corporate security professional needs to have a working understanding of the problem and how to develop solutions. The first priority is to understand the problem... we then need to keep the information safe and secure. Corporate security agents use these skills at corporate headquarters and as a part of the Executive Protection Protocols for teams in the field.**

### **Risk Assessment of Technical Surveillance**

**This course will concentrate on teaching students how to conduct information Risk Assessments, as well as to conduct basic Information Countermeasures. Basic TSCM skills will be taught using equipment staff can carry on assignments. Students will learn basic computer security countermeasures with software and available PCs.**

### **Covert Technical Surveillance Techniques**

**The course will cover basic covert surveillance techniques to give the student a working knowledge of issues they will be facing during the course. The legal aspects of both spying and countermeasures will be discussed to help ensure that the students understand their responsibilities and the legal pitfalls of counter-espionage casework.**

**The course will cover the development of an espionage case from the point of view of the attacker and the methods used in developing their plan for acquiring the information they need. Each team in the course will be given an assignment of collecting information that is required from the victim for a successful attack. They will learn to utilize the extraction techniques in the most efficient ways to obtain the necessary information.**

**The instructors will teach the various technical means of gathering the information to include case studies of corporate espionage attempts and successes. Students will learn which equipment is the most applicable for the given Assignment.**

### **Sweep Equipment**

**Students will learn how to select instruments for a Go-Bag of espionage equipment**

**and how the instruments are used to conduct a basic counter-espionage sweep of executive suites and meeting sites. The same scenarios will be used to show the students both the capabilities and limitations of counter-espionage equipment.**

### **Hacking Threat**

**Students will learn how Hackers acquire information from unsecured computers and the best practices to secure personal and business computers. Students will**

**learn cybersecurity methods while on the road with traveling executives and how best to defend their own systems in the process.**

**Students will learn all of the above in practical exercises with the team and individual applications. They will graduate from this course with a basic understanding of how to conduct technical surveillance sweeps of physical spaces as well as computer equipment and the legal implications in a corporate environment.**

### **PSD PROTECTIVE OPERATIONS PROGRAM**

**The PSD Protective Operations course is focused on the basic concepts and building blocks of Protective Operations in a Combat Zone. The emphasis of training is live-action exercises and team operations. The course will cover the following:**

**Protective Operations  
Low Profile Protective Details in High-Risk  
Zones Threat Assessment  
Personal Security Detail Operations  
Protective Intelligence  
Protective Shooting  
Special Protective Issues  
Performance Evaluation**

**The course will begin with an overview of the requirements, duties, and responsibilities of a Protection Agent in High-Risk environments, including a summary of State Department Protocols for Presidential Security Details (PSD). From the understanding of the operational procedures of enemy tactics, the**

**principles of protection simultaneously evolve and remain constant. Universal protective principles of Cover & Evacuate, Advances, Threat Assessment and Surveillance Detection are taught as constants, but adapting to the tactics of terrorists and the changing needs of the Principal.**

**Students learn the importance of route selection, accurate intelligence, and analysis. Emphasis is placed on methods and strategies to prevent attacks on the Principal or the Team. However, the student will become proficient in the skills necessary to defend against organized assaults, Attacks on Principal (AOP) Drills, Cover and Evacuation, and apply AOP Drills in simulated urban ranges.**

**Lessons include:**

**The Threat, Types, and Case Studies  
Principal Vulnerability Assessment  
The Protective Operational Plan  
Principal Briefing**

**This component of the training addresses the art of conducting Protective Advances for single-agent and multi-agent details. Pre-Departure Preparations, Site Surveys, Reports, and Presentations will be discussed and demonstrated. Students will perform Advances in a live urban environment and learn how the entire protective mission relies on the thoroughness of Advance, accurate intelligence, and pro-active measures.**

**Beginning with the Principles of Protection, the course covers a wide range of activities and operational skills required on a Protection Detail. Students learn via lecture and discussion, then reinforced learning via a series of practical exercises.**

**Lessons include:**

**Counter-Surveillance  
Formations/ Working the Principal  
Assault on Principal (AOP)  
Security Posts  
Command Posts  
Identification  
Communications  
Control Tactics  
Protective Equipment**

**Technological advances have broadened the Protective Agents' capability to effectively use the Internet, Google Earth, and social networks in support of a protective mission. Students will also learn the importance of physical verification of the information derived from all sources. Instruction is provided in a format**

**that allows the student to obtain a basic understanding of the critical role of surveillance detection in a hostile environment and how to manage a covert counter surveillance operation.**

**Lessons include:**

**Contingency Planning/ Managing Major Events**

**Special Mission Posts**

**Surveillance Detection & Countermeasures**

**Physical Security**

### **IMPROVISED EXPLOSIVE DEVICES**

**This course consists of a careful collection of documents from government agencies and private sources that analyze a wide variety of terrorist deployment of improvised explosive devices. ATF documents the application of VBIEDs and IEDs by Al Qaeda worldwide, their targets of attack, and the means of delivery. The course discusses the widespread use of shaped charges and land mines by Al Qaeda and Insurgents in Iraq and Afghanistan that account for more than 50% of American troop fatalities. The course covers the use of suicide bombers, their motivations, recruitment, and sacrificial suicide.**

**Lessons Include:**

**PSD Protection Duties and Responsibilities**

**Identification of Types of Explosives**

**Sources of Explosives**

**Sensitivity and Initiation: Firing Train, Initiators, Firing Systems, Methods of Initiation**

**Tools of the Trade**

**Commercial and Military Explosives**

**Home Made and Incendiary Devices**

**Triggering Mechanisms**

**Search Procedures: Search of Buildings**

### **BASIC CARBINE & HANDGUN**



**The Basic Carbine & Handgun course begins with an active inventory of shooting skills necessary to qualify with a carbine and handgun. The student must be a Level 1 graduate of ESI EP Shooting Course, recent Military or current Law Enforcement service.**

**The skill base will achieve the following:**

**Safety, Stripping, cleaning, assemble, function check of the weapon  
Fundamentals of marksmanship (Primary & secondary weapons)  
Weapon presentation drills (Primary & secondary weapons)  
Load / unload drills (Primary & secondary weapons)  
Administrative, tactical, and speed reload drills (Primary & secondary weapons)  
Weapon malfunction drills  
Weapon transition drill and Combat speed shooting  
Single / multiple shots and targets  
Target identification drills  
Stationary turns  
Shooting on the move and Lateral shooting  
Firing positions (kneeling, prone, squatting)  
Barricade shooting  
Strong/weak hand drills  
Night shooting  
Two-man / four-man team tactics**

**At the end of the Basic course, there is a Staff evaluation of student's basic gun safety and weapon handling for primary & secondary tactics. The student must pass the Staff personal evaluation to qualify to enter the Tactical course. If the student fails to pass the minimum shooting qualifications and staff evaluation, he will be awarded a Certificate of Completion. The student will have the option of returning for remedial training or terminate the Program.**

#### **TACTICAL CARBINE AND HANDGUN**

**The Tactical Carbine & Handgun course builds on the basics and quickly moves on to higher skill sets. This course will stress the critical importance of immediate and aggressive reactions to assaults or ambushes. Teams will perform Immediate Action Drills (IAD) repeatedly until a coherent response of each team member can be predicted in actual convoy ambushes or protective formations. Once the student is able to demonstrate safe and accurate carbine fire in the basic building blocks of the Course of Fire, the student will advance towards tactical maneuvers**

**in Vehicle Convoys, Assaults on Formations and Assault of Principle, Multiple Threat Response and tactical awareness skills. The IAD drills will focus on reaction to 360 degrees of assault, shooting positions, clearing of the weapon stoppages, re-engagement, accuracy under stress, and movement. Students who complete academic and practical components of the PSD Protective Operations Program will be awarded a Certificate of Completion and an ESI PSD Protective Operations Credential.**

**The Tactical Shooting course includes:**

**Door Entry Drills  
Stress drills / Shoot No Shoot  
Shooting from in/around Vehicles  
Initiative Based tactics (IBT)  
Advanced Room Clearing  
Advance Mission Planning  
Ballistic Breaching / Mechanical Breaching  
Stress Shoots Day / Night  
Tactical Movements Under Fire  
Suicide Car Bombs Moving target engagement  
Target Indication / Identification  
Barrier / Medium shooting**

**This final block of instruction is a simulated terrorist assault on the convoy with pyro-techniques. Student teams are expected to respond to the assault and protect assets. The course will stress firing from moving vehicles, target engagement, and response to convoy ambush.**

#### **OVERALL PERFORMANCE EVALUATION**

**Students are evaluated in each skill area taught, using a variety of techniques, including practical application exercises and written examinations. These include:**

**Advance Exercise  
Formations Exercise  
Attack on Principal (AOP) Exercise  
Driving Exercise  
Shooting Exercise  
Immediate Reaction Drills (IRD)  
Written Examination**

## **Instructor Performance Appraisal**

### **DESIGNATED DEFENSIVE MARKSMANSHIP PROGRAM**

**This intensive and challenging twenty-one-day course (189 hours) is designed to prepare students for Assignment as a Designated Defensive Marksman (DDM) in support of Protective Security Detail (PSD) Operations.**

**Given recent urban assaults on innocent civilian populations, this course will offer support to Law Enforcement marksmen.**

**Civilians with no criminal record are eligible to enroll in this long-range marksman's Program. \***

**DDMs support protective security operations by gathering real-time intelligence information along routes, chokepoints, and at venue locations and provide over-watch protection of the PSD during walking formations and special events. DDMs assist in the preparation of security arrangements at venue locations; provide counter-surveillance and counter-sniper support, and prevent and deter attacks on the PSD by proactively identifying and interdicting potential threats through the delivery of long-range precision rifle fire and strict application of approved use of force policy.**

**This is an intensive and highly interactive course that uses various training sites, equipment, and "live-fire" training activities to replicate actual operational environments to facilitate an effective and realistic learning experience.**

**The Program is directed by former Special Forces Sniper and Sniper Instructor, and currently, a State Department Certified DDM Instructor, Chuck Simpson.**

**Upon completion of this course, participants will understand the roles & responsibilities, and duties of a DDM and be able to effectively demonstrate the knowledge and skills necessary to effectively perform as a DDM in support of PSD operations.**

**Course Objectives:**

**Principles and Fundamentals of DDM Rifle Marksmanship**

**DDM Rifle Ballistics and Weather Compensation Calculations**

**Equipment Set-Up, Rifle Sight-In, & Data Book Use**

**DDM Shooting Techniques**

**Position Shooting & Unconventional Positions**

**Unconventional Positions Shooting Drills**

**Using Basic Ballistics & Data Gathering Up To 1500 Yards**

**Individual Urban Movement & Route Planning**

**Range Estimation Techniques and Distance Determination**

**Observation and Intelligence Gathering Methods**

**DDM Field Craft (Urban and Rural)**

**Course Length: 21 Days (189 hours)**

## **CELEBRITY PROTECTION/BEHAVIORAL INTELLIGENCE**

**Celebrities have a unique dynamic in the Executive Protection equation. In this course, find out how every element of traditional protection work is scaled and "tweaked" to provide the most effective security plan that protects the client not just from physical harm but also safeguards the client's image. Elijah Shaw teaches this course from a background of providing close protection for high-profile clients for more than twenty years. The course is taught interactively between lecture points and applications of teaching points based on Elijah's extensive first-hand experience.**

**Behavioral Intelligence is the art and science of identifying the precursors of assault and developing how to preemptively intervene. This Behavioral Intelligence course is a Predator Hunter program for close protection agents. The search for Clues to Dangerousness in the crowd relies on a different set of skills than those of an Arms-Length Agent. Beginning with how to assess Normalcy, the student can identify breaks in the Norm based on acute observation of Crowd Behavior and individuals acting within it. The skills emphasized here are those that identify the Precursors to Assault and the different strategies of Preemptive Intervention.**

**3-Days**

**Topics Covered (abbreviated)**

**Understanding the nuances of Celebrity & VIP Protection**

**Dealing with the Press & The Paparazzi**

**Navigating Airports with Celebrity Clientele**

**Touring & Public Appearances**

**Course Overview**

**Introduction**

**Overview of Training**  
**Receiving your Assignment; what you will need to know**  
**Building a Profile for a Principal**  
**Overt vs. Covert Profiles**  
**Working the Principle**  
**Individual Operations**  
**Team Operations**  
**Observation Skills**  
**Arcs of Responsibility**  
**Principle Control and Counter Action Drills**  
**Cover & Evacuation Drills**

**Security Advance & Threat Assessments**  
**Building Your "Go" bag**  
**How to conduct a Productive Advance**  
**How to conduct a Threat Assessment**

**Touring & Public Appearances**  
**Understand the Tour process**  
**Credentials & Passes**  
**The Anatomy of the Stage**  
**Touring Internationally**  
**Working the Red Carpet**  
**The Media and the Paparazzi**

**Marketing Yourself in the Internet Age**  
**Building the Brand of "YOU"**  
**How to find & keep a job in the industry**  
**Etiquette & Dress**

**2-Days**  
**Behavioral Intelligence**  
**Defining Normal Behavioral Expectations**  
**Identifying the Abnormal**  
**Mapping of the Environment**  
**Identifying Zones & Choke Points**  
**Signature Locations & Anchor Points**  
**Non-Verbal Cues, Body Language, and Facial Expressions**

**Group Ownership of Space  
Mimicry in Groups**

**Intervention Strategies  
Identifying a Suspect/Predator Prior to the Attack  
Conversational Interrogation  
Territorial Imperatives of Personal Space  
Friendly Interventions  
Aggressive Violations of Space  
Handling Mistakes**

**Practical Scenarios and Role Plays**

**COVERT PROTECTION TRAINING**

**STOPPING THE ATTACK BEFORE IT HAPPENS.**

**Covert Protection offers the client the ultimate in flexibility and freedom, while acovert blanket of Advance, protective surveillance and surveillance detection operators provide the client with the right level of security for each situation.**

**WHY TAKE THIS CLASS?**

**Covert Protection allows your client to go about their daily routine without feeling the presence of the protection team. Your client will feel a sense of freedom and still know that they have the protection that they require.**

**Whether you work as part of a team or independently, you will improve your soft skills, as well as your protective roles Advance, Protective Surveillance, Surveillance Detection, and Behavioral Analysis**

**Covert operation methods can be deployed in many different environments and situations to enhance existing operations.**

**WHO SHOULD ATTEND?**

**ESI Graduates Experienced EP Agents/Operatives**

**Law Enforcement & Military Personnel tasked with protecting VIP's**

**COURSE TOPICS INCLUDE:**

**Protective Surveillance & Surveillance Detection**

**Organizational Skills**

**Advance Work & Trade Craft**